

## Message Text

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70

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 CIAE-00 EB-11 INR-10 LAB-06

NSAE-00 PA-04 RSC-01 SIL-01 USIA-15 PRS-01 DRC-01

XMB-07 TRSE-00 OPIC-12 L-03 /098 W

----- 043590

R 191435Z DEC 73

FM AMEMBASSY BELGRADE

TO SECSTATE WASHDC 8052

INFO AMCONGEN ZAGREB

AMEMBASSY VIENNA

UNCLAS BELGRADE 5595

E.O. 11652: N/A

TAGS:ECON

SUBJ: INTERNATIONAL HARVESTER EQUIPMENT FOR LIBYAN PROJECT

1. FONOFF OIC U.S. AFFAIRS HAS REQUESTED EMBASSY ASSISTANCE RE FOLLOWING:

ON DECEMBER 19 LARGE YUGOSLAV CONSTRUCTION ENTERPRISE IVAN MILUTINOVIC INFORMED FONOFF THAT IH EQUIPMENT MILUTINOVIC ORDERED FROM US CANNOT BE SHIPPED TO LIBYA. MILUTINOVIC REP STATED THAT FIRM HAD IMPRESSION FROM ITS US REP THAT REASON FOR THIS IS EMBARGO PLACED ON US SHIPPING TO LIBYA (SINCE EXIMBANK FINANCING INVOLVED, SHIPMENT SHOULD NORMALLY BE VIA US BOTTOMS). EMBOFF ASSURED FONOFF THAT WE UNAWARE OF ANY EMBARGO ON US SHIPPING TO LIBYA.

2. EMBOFF THEREUPON CONTACTED JUGOBANKA WHO (HANDLING LEADING FINANCING FOR IVAN MILUTINOVIC) AND RECEIVED CONFIRMATION OF HOLD-UP ON SHIPMENT. JUGOBANKA HOWEVER BLAMED DELAYS ON LABOR TROUBLES AT IH PLANTS IN US IN ADDITION TO NON-AVAILABILITY US SHIPPING. JUGOBANKA REP SAID THIS WAS EXPLANATION GIVEN TO HIM BY EXIM AND BANKERS TRUST, BUT VOICED HIS OWN BELIEF THAT US IS IMPOSING EMBARGO FOR SHIPMENTS TO LIBYA. MEANWHILE JUGOBANKA SEEKING WAIVER ORDER SHIP

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GOODS VIA FOREIGN FLAG.

3. COMMENT: IVAN MILUTINOVIC IS LARGE YUGOSLAV FIRM WHICH HIGHLY ACTIVE BOTH DOMESTICALLY AND OVERSEAS. IH APPEARS TO BE MAKING DETERMINED EFFORT TO FURTHER PENETRATE YUGOSLAV MARKET, WHICH AFTER YEARS OF DOMINATION BY FOREIGN MANUFACTURES OF CONSTRUCTION EQUIPMENT IS WITNESSING RESURGENCE OF ORDERS FOR U.S. FIRMS. THUS IH HAS PRELIMINARY PLANS TO MOUNT SIZEABLE EXHIBIT AT

AGRICULTURAL FAIR IN MAY, 1974.

WOULD BE UNFORTUNATE IF IH INITIATIVE ON YUGOSLAV MARKET WERE HANDICAPPED BECAUSE OF MISUNDERSTANDINGS

OVER THIS PARTICULAR SHIPMENT. THEREFORE WOULD APPRECIATE YOU CONTACTING IH AND/OR EXIMBANK FOR EXPLANATION WHICH WE CAN PASS TO FOREIGN OFFICE.

JOHNSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TECHNICAL ASSISTANCE, FARM EQUIPMENT, BANK LOANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 DEC 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Errors:** N/A  
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